

Technology Management Services

A Product/Service Line of Holland & Davis LLC

Holland & Davis works with clients to improve performance by designing, organizing, staffing, and supporting their technology management processes/practices.



Engagement Highlights

- >> Designed and implemented technology development process for a technology licensing JV resulting in improved parent harmony, increased productivity and more reliable goal realization
- >> Facilitated development of Licensing process, resulting in improved focus and effectiveness
- >> Worked with a public utility to develop a capital project work process resulting in shorter project schedules and improved budget compliance
- >> Introduced Strategic Planning to a waste treatment authority, resulting in a "first time" BOD consensus on future direction and more coherent decision-making regarding resource utilization
- >> Developed a Knowledge Management system for a major petrochemical company enabling global project management of technical initiatives

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- Increased licensing revenues by an order of magnitude
- Improved management of change to reduce recycle by 50 %
- Reduced delivery time for engineering services by 60 %
- Improved R&D cycle time by 20 %
- Improved technical personnel productivity by 30 % via role clarification

Transforming Performance

- >> Increasing Performance for the R&D function
- >> Enabling Technology Transfer
- >> Streamlining Technology, Project and Business Processes
- >> Gaining full value from Technology Developments
- >> Enabling R&D Processes and Systems
- >> Realizing the benefits of Information Technology

Our Competitive Edge

- >> Senior Practitioners leading and doing the hands-on work
- >> Side-by-side with your employees
- >> Multi-industry experience, insight, transfer
- >> Proven, results-oriented methodologies
- >> Incorporating the latest in thinking with the tried-and-true
- >> Integrating processes, technology and people
- >> Leading change ... on target, on time, and on budget

If you are interested in a Jump Start Assessment for technology management in your organization give us a call today at 713.800.3600.

MANAGEMENT CONSULTING
PROJECT SUPPORT SERVICES



Implementing Change for Business Results . . . On Target, On Time and On Budget.

What Our Clients Say "Holland & Davis helped us focus and prioritize. On our own, we had been treating all objectives as equally important spreading ourselves too thin." —Major Federal Tech Transfer Office

HDI SERVICE LEADERS

Robert Bobst, BS, West Virginia University/MS ChE, University of Oklahoma, has over 35 years experience in managing engineering and R&D, technology licensing, business process development, consulting, and teaching. He has worked and/or consulted for commercial petrochemical companies, R&D collaborations, public utilities, and federal agencies, designing and deploying strategies and processes to improve organizational effectiveness and bottom line performance.

Mike Campbell, BA, Ohio University/MA, John Carrol University/PMP, Project Management Institute is the practice leader for project management and has over 25 years experience in working with senior management teams to improve organizational effectiveness and prepare management teams for organizational change. He has assisted numerous companies in change management, shared services, organizational alignment and performance management.

John D'Angelo, BS, Massachusetts Institute of Technology/MBA, Tulane University, is a highly experienced management consultant, program manager and project manager with particular expertise in large-scale, global IT projects within the oil & gas industry. He is adept at defining, developing and implementing policies, processes and project management tools for international programs. He is skilled in designing performance measurement systems to ensure accountability and develop business cases for action.

Garret Davies, BS Engineering, Massachusetts Institute of Technology/MBA, Wharton Graduate School, has 30 years experience in the petrochemicals business serving in positions from COO to Senior VP for Business Development. He has in-depth financial analysis skills used with practical business skills for bottom line results. His expertise includes leadership of cross-functional teams, strategic planning, business restructuring/redesign, acquisitions/divestitures, and successful change management.

Dutch Holland, BS Physics, Baylor University/MBA, University of Dayton/PhD, The University of Texas, has over 30 years of consulting experience support organizations in a variety of industries. He has concentrated on developing expertise in the principles that guide management. Using his extensive academic and consulting experience, Mr. Holland has built a wide range of tools and concepts that have been implemented across many industries. He focuses on strategy, organizational design, management of technology, technology transfer, reengineering, team building, and management of R&D professionals.

Bob Laza, BS, MS and Ph.D., Mechanical Engineering, Michigan State University, has over 30 years experience in engineering and Information Technology. He has led multiple big systems implementations in energy as well as government. His experience includes management consulting and full life cycle systems implementation (planning through implementation.)

Randal Breaux, BS Computer Science, Harvard University, MBA, Tulane University, has over 10 years of consulting experience supporting organizational change management and leadership development in high tech and commercial environments. His ability to analyze clinical, financial, demographic, and operational data enables fact-based decision-making and strategic thinking.

Cynthia Sepety, BS Chemistry, University of Pittsburgh/MBA, Rochester Institute of Technology, is a strong leader with 20 years experience in operations, including full P&L responsibility. She has special expertise in improving operations, and building and motivating high-performance teams. She is adept at analyzing difficult business situations, and developing action plans for resolution.

Eldon Sheffer, BS Chemical Engineering, University of Toledo/ MBA, University of Chicago, has over 30 years experience in technical management specializing in IT Management Processes. He identifies opportunities, recognizes root causes, develops a principles-based approach, and organizes resources to revise underlying processes, reducing costs or increasing revenue.

Clients of Holland & Davis and our Principals

American Cancer Society
Applied Materials
British Petroleum
Caltex
Chevron Texaco
Continental Airlines
Conoco
ExxonMobil
El Paso Energy
Florida Power & Light
Gulf Coast Waste Disposal Authority
H-E-B Grocery Company
JD Power and Associates
McDermott
MD Anderson Cancer Center
NASA
Noble Energy
Reliant Energy
Samson Resources
Schlumberger
SCI
Shell
Solvay
Union Carbide
Univation Technologies
Universal ENSCO, Inc.
Unocal
United Services Automobile Association (USA)



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